

CBOD PETROLEUM PRICE OUTLOOK

1st to 15th January 2020

Refined Products Review and Outlook

The international market prices of gasoline and gasoil for the first pricing window of January 2020 (12th to 26th December) averaged \$616.92/mt and \$606.08/mt respectively from the previous average window price of \$590.32/mt and \$580.70/mt for gasoline and gasoil respectively. Average gasoline and gasoil prices for the current pricing window increased by 4.51% and 4.37% respectively relative to the previous pricing window. Average prices of gasoline and gasoil experienced a year-on-year increase of about 22% and 11% respectively.

Average prices of gasoline and gasoil started the year at \$504.09/mt and \$543.63/mt respectively. Prices peaked in the first pricing window of June 2019 (12th -26th May) reaching a year high of \$749.68/mt for gasoline and \$639.88/mt for gasoil. The lowest prices observed during the year was in the second pricing window of January 2019 where gasoline was sold at an average of \$498.48/mt and gasoil was sold at an average of \$532.09/mt



Fufex

The Fufex30¹ which is a 30-day forward GHS/USD FX rate for the petroleum downstream industry is estimated at **GHS5.90/USD** for the first pricing window of January 2020 (12th to 26th December). The FufeX30 is estimated using the average quoted indicative forward forex rate from major oil financing banks adjusted by the covered-interest parity pricing model and the CBOD internal research outlook.

The Ex-refinery Price Indicator (Xpi)

The Ex-ref price indicator (Xpi) is computed using the referenced international market prices usually adopted by BDCs, factoring the CBOD economic breakeven benchmark premium for a given window and converted from USD/mt to Ghs/ltr using the *FuFeX*.

$$XPI = \frac{(International Market Price+CBOD Benchmark Premium) \times FufeX}{Conversion Factor}$$

¹ The FufeX30 is a 30-day Ghs/USD forward fx rate used as a benchmark rate for BDC ex-ref price estimations.

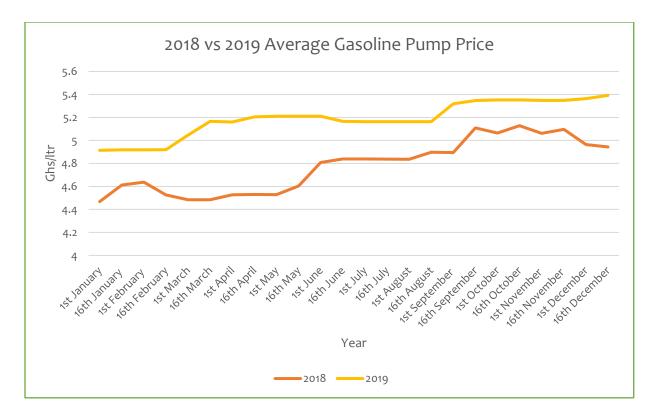
Ex-ref Price for 12th to 26th December

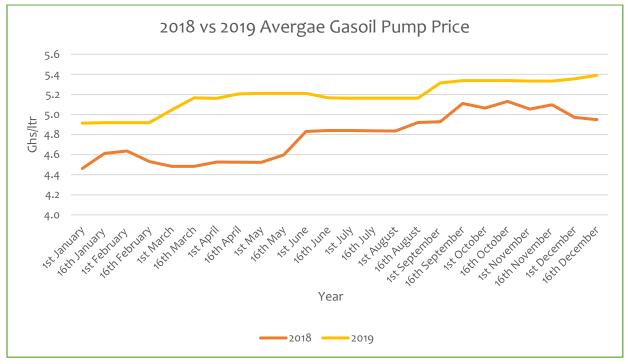
PRICE COMPONENT	PMS	AGO
Average World Market Price (US\$/MT)	616.92	606.08
CBOD Benchmark Breakeven Premium (US\$/MT)	100	90
FuFex30 (GHS/USD)	5.90	5.90
Volume Conversion Factor (ltrs/mt)	1324.50	1183.43
Ex-ref Price (Ghs/ltr)	3.194	3.520
Price Tolerance	+1%/-1%	+1%/-1%

OMC Pricing Performance

The average ex-pump prices for gasoline and gasoil for the second selling window of December (16th to 31stDecember) increased by 1% each. Average prices of gasoline and gasoil increased from Ghs5.364/ltr and Ghs5.356/ltr to Ghs5.392/ltr and Ghs5.391/ltr respecively, the highest prices recorded this year. Average ex-pump prices of gasoline and gasoil have increased by 10% year-to-date, compared to the 11% increase same period last year and a year-on-year increase of about 9% for gasoline and gasoil respectively.

Ex-pump prices for gasoline and gasoil are expected to increase between 2% and 5% for the next selling window (1st to 15th January 2020) mainly due to the depreciation of the cedi against the dollar and the increase in the international market price.





Out of the top 10 OMCs, Vivo Energy-Shell, Goil, Total and Puma Energy displayed the highest prices at their pumps. For the second selling window of December (16th to 31st December), the

top four highest selling OMCs sold both gasoline and gasoil at an average price of Ghs5.410/ltr. Allied Oil replaced Frimps Oil as the lowest priced OMC out of the top 10 OMCs. It sold gasoline and gasoil at its pumps for Ghs5.340/ltr and Ghs5.330/ltr respectively.

OMCs	Gasoline	Gasoil
Vivo Energy Shell	5.410	5.410
Total	5.410	5.410
Goil	5.410	5.410
Puma Energy	5.410	5.410
Glory Oil	5.409	5.409
Star Oil	5.390	5.390
Petrosol	5.390	5.390
Frimps Oil	5.380	5.380
Radiance Petroleum	5.370	5.370
Allied Oil	5.340	5.330

Average Ex-Pump prices for 16th to 31st December 2019 (Ghs/ltr)

NB: Table is arranged in descending order, from the highest priced OMC to the lowest priced OMC